

Creoptix AG is a growing company located in Wädenswil near Zurich in Switzerland. Our biosensor instruments are used in life science research labs within academia and industry, providing biochemists with the best tools to explore new applications in the field of molecular interaction analysis.

That is why we are looking for you as

## Head of Application Science (100%)

In this role, you will play a key part in the Creoptix commercialization strategy by translating the company application focus and customer segment strategy into action. You will fill a critical support position to achieve our growth plan. You will be the most senior application expert in the company, answering the most challenging assay development questions.

The position is located in Switzerland.

### YOUR ROLE AND RESPONSIBILITIES INCLUDE

- Leading the Application Scientist Team.
- Working closely with Marketing for developing new and competitive application data for thought leadership content.
- Working closely with Sales for delivering excellent application pre- and post-sales support.
- Being responsible for the continuous technical education of the application and sales team.
- Translating commercial application needs into scientific designs and content.
- Actively engaging with the sales team to run scientific programs.
- Running successful Scientific Advisory Roundtables and Committees.
- Closely working with R&D for supporting the further development and optimization of our instruments, software, consumables and other technologies.
- Being responsible for our wet labs.

### WE NEED SOMEBODY WHO

- Is an expert in GCI, SPR, BLI or related surface based molecular interaction analysis techniques: you know exactly what we mean when we talk about mass-transport limitation, non-specific binding, or heterogenous ligand model.
- Has experience in successfully applying these techniques in basic or applied research - such as drug discovery.
- Is customer-centric and has a high commercial drive and enjoys interacting with customers of all nationalities and cultures.
- Can see the big picture of what the company needs and execute this into action.
- Ideally has proven management experience to lead a team of Application Scientists located in-house and in the field.
- Has leadership capabilities with a high degree of curiosity in exploring and satisfying the needs of the customers.



## WHAT WE EXPECT

- PhD in Biochemistry, Biophysics, Chemistry, Biotechnology or related fields.
- Minimum 3 years industry experience.
- Thorough knowledge and experience in working with proteins.
- Experience in assay and method development as well as data evaluation and statistics.
- Keen and able to travel with overnight stay (approx. 15% of time).
- Good knowledge of the English language, as well as PC skills.

## WHAT WE OFFER

- A vibrant and multicultural team of smart, curious, open and internationally minded people.
- A fast learning curve in an exciting, challenging and open environment, where you will work within an interdisciplinary team.
- A great atmosphere, modern offices and lots of green and the lake nearby.
- Potential for professional development in line with the growth of the company.

## INTERESTED?

Please send your resume to:

has2020@x.creoptix.com

(only use above email please)

